

SERVICES | BUSINESS VALUATION

credible valuations



What is Value? At **Hutchinson and Bloodgood LLP**, our Business Valuation Consultants can help answer that critical question. There are many reasons for a business valuation including: agreements between partnerships or share holders, estate planning, liquidation or reorganization of a business, conversion of a "C" corporation to an "S" corporation and financing. Our business valuations provide you the satisfaction and confidence of knowing how much your business is worth. With our timely and efficient service, we deliver peace of mind.

HUTCHINSON and BLOODGOOD LLP

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS



THE BUSINESS VALUATION GROUP

PLACING A VALUE ON YOUR BUSINESS

The complexity of today's business market makes it likely that a valuation of a business will be needed. A valuation establishes the worth of a business using the three valuation approaches: income approach, market approach and asset approach.

For years, Hutchinson and Bloodgood LLP has been providing professional appraisals of closely held entities. Credibility and reasonableness are the essential elements of a good appraisal. We achieve this through a thorough analysis of the business, extensive research of comparable sales and industry trends and a thoughtful application of standard appraisal methods. We give full consideration to all three appraisal approaches - market approach, income approach and asset approach. We can determine the extent to which each is appropriate to the business.

REASONS FOR VALUATION:

- GIFTS AND ESTATES
- BUY SELL AGREEMENTS
- MERGERS & ACQUISITIONS
- MARITAL DISPUTES
- SHAREHOLDER DISPUTES
- OBTAINING FINANCING
- BANKRUPTCY AND REORGANIZATIONS
- ESOPS

FULLY DOCUMENTED VALUATION REPORTS

All appraisal reports prepared by Hutchinson and Bloodgood LLP strive to meet the guidelines established under the Uniform Standards of Professional Appraisal Practice (USPAP) and the standards of The Institute of Business Appraisers. In addition, our formal reports provide the necessary evaluation to satisfy Internal Revenue Ruling 59-60. Often issues such as income tax rules, operating efficiency, record keeping and estate and financial planning arise in the course of an appraisal. As a full-service accounting and consulting firm, we have the experienced professionals in these and other areas whose expertise can be brought to bear on the appraisal assignment.

To maintain our technical competency, we constantly stay abreast of new developments in the business appraisal industry. We maintain a comprehensive library of business appraisal resources including authoritative texts, industry trends and ratios. We have full access to multiple databases of transactions of businesses, which are continuously updated for the latest transactions. We place an emphasis on continuing professional education offered through respected appraisal organizations. We are experienced in appraising a wide range of closely held businesses including manufacturers, professional firms, wholesalers, retailers, business service firms and family limited partnerships and LLCs.



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